

## MANS&C ECONOMIC IMPACT SURVEY RESULTS\*

\$6.7 billion	Capital expenditures in the past five years
\$1.6 billion	Annual payrolls
Over 82,000	Students educated each year. Nearly 50,000 are Massachusetts residents
Over 18,000	Full-time employees
Over 14,000	Part-time employees
Over \$2.8 billion	Annual combined operating budgets
Nearly 35,000	Students from out of state spending tuition and living expense dollars in Massachusetts

*\* 77 percent of 95 members responding*

**T**he Massachusetts Association of Non-profit Schools and Colleges (MANS&C) is an organization of private, independent schools, colleges and universities in Massachusetts. Our purpose is to monitor and respond to pending legislation and regulatory activity by the Commonwealth that has a direct impact on the welfare of our members.

By combining our collective interests and sharing information, we increase our ability to be informed and effective in areas of mutual concern. Through the efforts of our legislative counsel and our work with other organizations with similar interests, we represent our members' interests to the legislature, state officials and regulatory bodies.

# MANS&C

## MASSACHUSETTS

## ASSOCIATION OF

## NONPROFIT

## SCHOOLS AND

## COLLEGES

*20 Newton St. ♦ Brookline MA 02445-7407*

*617-928-7620*

*[www.mansac.org](http://www.mansac.org)*

## THE ROLE OF MANS&C

Our volunteer board of directors and legislative counsel:

- ◆ Monitor proposed and pending legislation and regulations that would affect the interests of our members
- ◆ Inform the members and develop appropriate actions or strategies to address important legislation and regulations
- ◆ Represent MANS&C at legislative and administrative committee hearings and in personal meetings with legislators and state officials
- ◆ Develop relationships at all levels of state government to further the interests of MANS&C members

Although many organizations inform and represent individual institutions on various issues, MANS&C's special role is to represent the interests of a unique group of educational institutions – private independent schools, colleges and universities in Massachusetts. No other statewide organization has such a broad constituency.

## COMMUNICATING WITH MEMBERS

MANS&C directs communications to presidents and heads of school, chief financial officers and business managers, and governmental affairs officers of our member institutions. These leaders usually are charged with legislative and regulatory compliance and assessing the financial implications of public policies and programs

Through e-mail, the MANS&C website, the *MANS&C Quarterly Newsletter* and social media, members receive:

- ◆ Regular reports about new legislation that affects our institutions
- ◆ News about activities within the executive branch of Massachusetts government

- ◆ Bulletins on the status of important legislation and calls for action by our institutions
- ◆ Information on our members' economic importance to our communities
- ◆ Useful tips on how to improve relationships with local government

MANS&C members also have the opportunity to meet with key legislators and government leaders who are guests at board meetings and our Government Relations Meetings. Face-to-face meetings are the best way to share our mutual concerns about important issues and to develop personal relationships that can be of lasting benefit to our institutions.

The MANS&C website, [www.mansac.org](http://www.mansac.org), provides members with background on important legislation and articles of interest, as well as useful links to state legislators, Massachusetts laws and much more.

## MEMBERSHIP

The true strength of MANS&C lies in the size and scope of our membership. The more schools, colleges and universities that are members, the greater our impact.

We also recognize that a flat rate for dues may result in a financial hardship for smaller institutions. Therefore, MANS&C uses a sliding scale based on institutional enrollment to fairly apportion our low-cost dues:

100 students and under	\$125
101-200 students	200
201-300 students	300
301-600 students	500
601-1,000 students	800
1,001 or more students	1,000